



**USAID**  
FROM THE AMERICAN PEOPLE



Volunteer Name: Tim Garvey

Country: Uganda

Country project: UG54 Oil Seeds Project

Host: NilePro Trust

Venue: NilePro Office

Audience: WENIPS and Extension

Officers both from Nile Pro Staff and

District Local Government

Number of people : 18

Date: August 10, 2015



# 1. Assignment Objectives as in SOW

Sensitize the cooperative on cooperative business development and the benefits of belonging to and working in a cooperative setting

Cooperative business skills – concepts and micro-enterprise management for cooperative growth (Identify potential/viable micro-enterprises that the cooperative can engage in as a source of funds for operational activities-, train the leaders and farmer representatives on SWOT analysis as a tool in business planning

# 1. Assignment Objectives as in SOW (Continued)

Develop business package for trainers of trainer, farmers and business community in general

Develop a bankable business plan

## 2. Achievement of the assignment objectives

- Trainings were conducted for five (5) cooperatives
- Trainings were conducted for five (5) cooperatives on cooperative structure, business environment, resource identification, SWOT analysis, stakeholder analysis, customer analysis, completion analysis, market analysis, goal setting (SMART), income generation, strategy development, and marketing/sales
- Lesson plans, including visuals, created
- First drafts of business plans were created for five (5) cooperatives, without financial section

### 3. Recommendations to the host with regards to the assignment

- Targeted Financial section of business plan training
- Nile Pro to follow up on 2<sup>nd</sup> drafts with financial statements

## 4. Anticipated Impact

- Cooperatives (168 people total) learned the skills to manage and plan cooperative activities in a better manner
- Attendees gained insights on the different parts of a business plan, what is required, and how to critically think about the business planning

## 4. Anticipated Impact (continued)

- Host able to provide additional trainings on different business plan sections
- Cooperatives have rough drafts of business plans completed, financial section abstaining

## 5. Recommended future volunteer Assistance

- Scaling beyond microenterprise (intermediate)
- Quality assurance
- Financial Management (for qualified individuals only)
- Facilitation skills (for host)



## 6. Recommendations to other non-host stakeholders

- Cooperatives requested several trainings such as agronomy, good governance, business management, book keeping, pest/disease control, etc.

BUT

Many also listed trainings as income generating activities

# Action plan for host recommendations

Recommendation	Specific Action	Responsible person	By when
1. Targeted Financial section of business plan training	Identify activities for cash flow template	Nile Pro	August 18
2. Targeted Financial section of business plan training	Create cash flow template	Yassin/Ajuma (VSLA?)	August 24
3. Targeted Financial section of business plan training	Fill budget w/ cooperatives	Nile Pro	September 30
4. Nile Pro to follow up on 2 <sup>nd</sup> drafts with financial statements	Follow up w/ cooperatives	Nile Pro	September 30



## 7. How can CRS improve future volunteer experience

- More information

***Thank You!***