



USAID
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Volunteer Name: Aaron Banas

Country: Uganda

Country project: Oil Seed Crops

Host: Nile Pro Trust

Venue: Nile Pro Trust Office

Audience: Nile Pro Trust staff, Arua

District farmers staff, Staff from West

Nile private Sector

Number of people : 19

Date: Nov 27th 2014



1. Assignment Objectives as in SOW

- I. Basic Farming Record Keeping
- II. Cost Benefit Analysis
- III. Financial Management
- IV. Supply Chain Analysis

2. Achievement of the assignment objectives

I. Record Keeping:

- I. Farmers were introduced to basic record keeping concepts (ex. Costs, income, profit)
- II. Farmers worked in groups to identify expenses and revenues for sesame seed production.
- III. All farmers (in a group environment) successfully completed an itemized “record keeping” exercise for sesame seed production.
- IV. Lead farmer was elected by the group to facilitate a complete record keeping exercise for sim sim with group participation.

2. Achievement of the assignment objectives

II. Cost Benefit Analysis

- I. Farmers were introduced to PRICE and PRODUCT
- II. Farmers participated in role play exercises (local currency and familiar products such as maize and oranges)
- III. Farmers share feedback regarding their reaction and decision making process.
- IV. Farmers gained valuable experience in analyzing costs and benefits and identifying a profitable price point.

2. Achievement of the assignment objectives

III. Supply Chain

- I. Farmers were introduced to Supply and Demand
- II. Farmers participated in supply chain role play exercises (Chicken Restaurant Example-Grower, Buyer, Customer)
- III. Farmers share feedback regarding their reaction and decision making process.
- IV. Farmers gained valuable experience in analyzing supply chain variables, importance of trust and relationships.

3. Recommendations to the host with regards to the assignment

SHORT TERM

1. Provide a manual of the training information, activities, exercises F2F Volunteer will complete a “Training Guide” to serve as a tool for future trainings led by Nile Pro Trainers

Aaron Banas, F2F Volunteer November 27th

(closing meeting)

2. Provide materials/resources for future trainings F2F Volunteer will provide Nile Pro with posters, budget formats, and training objects for future trainings led by Nile Pro

Trainers Aaron Banas, F2F Volunteer November

27th (closing meeting)

MEDIUM TERM

- 3. Improve communication with Farmers Take into account farmer responsibilities and commitments when planning trainings (ex. Sim Sim harvesting). Assure a proper invitation and practice punctuality (both farmers and trainers). Nile Pro field staff and farmers For Future F2F Volunteer Trainings
- 4. Encourage Female Participation and Women's Empowerment
 Plan an all women training for future F2F trainings to encourage and motivate women Nile Pro Planning Staff For Future F2F Volunteer Trainings
- 5. Increase Support for Illiterate Farmers and those with limited educational levels Plan hands on activities, role plays, and visual learning tools to assist in comprehension and understanding of trainings concepts Nile Pro Staff and F2F Future Trainers For Future F2F Volunteer Trainings

LONG TERM

- (Potential F2F Assignments)
- 6. Business Plan Template Provide business plan template and subsequent introductory trainings to Nile Pro and Farmers
F2F Future Trainer Jan-Apr 2015
- 7. Area Cooperative Enterprises (ACE) Training Prepare and Train Cooperative leaders in small business/micro enterprises and Cooperative Leadership Nile Pro Staff and F2F Future Trainers Apr- Aug 2015
- 8. Market Access and Linkages Train farmers to identify, obtain and sustain fixed markets F2F Future Trainer
Sept-Dec 2015

4. Anticipated Impact

- Farmers acquired hands on experience, in practical exercises, identifying and itemizing costs in a record keeping system. Farmers had success identifying all expenses for sesame seed while incorporating the corresponding cost amounts. Farmers were then able to calculate revenue for their production by identifying a market price and multiplying this price by the number of kilograms of production. Overall, farmers acquired new skills and sharpened existing skills in recording the detailed transfer and movement of funds throughout the sesame seed production process.
- Farmers witnessed very practical examples of cost/benefit decision making processes. These examples are expected to trigger and encourage a profit minded thought process for participating farmers. One example was the case of Aluma, a local business owner and sesame seed producer in Rhino Camp. Aluma was chosen to facilitate a sesame seed budget activity which culminated in a cost benefit analysis. Aluma later applied the principles of this exercise to his restaurant business. He demonstrated a newly developed command of cost benefit examination and profit identification. Others are expected to apply these concepts to particular business activities at their homes, farms, etc.
- Farmers gained an understanding of the dependency of unit of the supply chain on another. Farmers recognized the importance of communication, trust and confidence in the different units along the supply chain. These ideas were applied to the sesame seed supply chain and farmers analyzed their own supply chain experience.



5. Recommended future volunteer Assistance

Business Plan Template Provide business plan template and subsequent introductory trainings to Nile Pro and Farmers
F2F Future Trainer Jan-Apr 2015

Area Cooperative Enterprises (ACE) Training Prepare and Train Cooperative leaders in small business/micro enterprises and Cooperative Leadership Nile Pro Staff and F2F Future Trainers
Apr- Aug 2015

Market Access and Linkages and sustain fixed markets Train farmers to identify, obtain
F2F Future Trainer Sept-Dec 2015

6. Recommendations to other non-host stakeholders

- None

7. How can CRS improve future volunteer experience

- Cultural Orientation: Prior to Field Assignment (Greeting, physical space, language)
- Communication with CRS F2F managers and host organization prior to arrival to country program (knowing your assignment details, expectations, presentation material prep)

Thank You!